DCM SHRIRAM CONSOLIDATED LIMITED
Regd. Office : 5th Floor, Kanchenjunga Building, 18, Barakhamba Road, New Delhi - 110001
UNAUDITED FINANCIAL RESULTS
FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2013

| PART I |  |  |  | (Rs. in Crores) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | Quarter Ended |  |  | Nine Months Ended |  | Year Ended |
|  | 31.12.2013 | 30.09.2013 | 31.12.2012 | 31.12.2013 | 31.12.2012 | 31.03.2013 |
|  | (1) | (2) | (3) | (4) | (5) | (6) |
|  | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| Gross Sales | 1,463.59 | 1,733.78 | 1,384.47 | 4,810.01 | 4,230.01 | 5,632.22 |
| Less : Excise Duty | 66.59 | 64.05 | 62.96 | 189.47 | 185.28 | 252.21 |
| Net Sales/ Income from operations | 1,397.00 | 1,669.73 | 1,321.51 | 4,620.54 | 4,044.73 | 5,380.01 |
| Other Operating Income | 2.18 | 5.62 | 4.66 | 11.41 | 10.74 | 19.92 |
| Total Income from operations | 1,399.18 | 1,675.35 | 1,326.17 | 4,631.95 | 4,055.47 | 5,399.93 |
| Expenses |  |  |  |  |  |  |
| (a) Cost of materials consumed | 321.91 | 147.72 | 521.76 | 838.08 | 904.92 | 1,917.87 |
| (b) Purchases and related cost-stock-in-trade | 305.92 | 522.96 | 290.23 | 1,580.13 | 1,232.29 | 1,484.83 |
| (c) Changes in inventories of finished goods, work in progress and stock-in-trade | 301.24 | 571.50 | 18.12 | 708.82 | 413.62 | (62.44) |
| (d) Employee benefits expense | 93.37 | 95.87 | 88.31 | 282.32 | 273.66 | 363.01 |
| (e) Depreciation and amortisation expense | 33.75 | 33.65 | 36.36 | 100.80 | 109.85 | 143.82 |
| (f) Power, fuel etc. | 156.19 | 147.09 | 138.68 | 440.67 | 421.55 | 566.15 |
| (g) Other expenses | 122.17 | 105.53 | 138.82 | 398.01 | 441.41 | 622.67 |
| (h) Cost of own manufactured goods capitalised | (0.02) | (0.01) | (0.03) | (0.03) | (0.07) | (0.08) |
| Total Expenses | 1,334.53 | 1,624.31 | 1,232.25 | 4,348.80 | 3,797.23 | 5,035.83 |
| Profit from operations before other income, finance costs, exceptional items and tax | 64.65 | 51.04 | 93.92 | 283.15 | 258.24 | 364.10 |
| Other Income | 12.84 | 8.78 | 12.49 | 33.94 | 38.74 | 46.12 |
| Profit before finance costs, exceptional items and tax | 77.49 | 59.82 | 106.41 | 317.09 | 296.98 | 410.22 |
| Finance costs | 31.61 | 41.62 | 35.81 | 118.69 | 117.14 | 152.65 |
| Profit before exceptional items and tax | 45.88 | 18.20 | 70.60 | 198.40 | 179.84 | 257.57 |
| Exceptional Items | - | - | - | - | (56.32) | (53.58) |
| Profit before tax | 45.88 | 18.20 | 70.60 | 198.40 | 123.52 | 203.99 |
| Tax Expense | 0.30 | 1.47 | 5.42 | 12.22 | 7.16 | 13.45 |
| Net Profit | 45.58 | 16.73 | 65.18 | 186.18 | 116.36 | 190.54 |
| Profit before interest, depreciation, tax and exceptional items <br> (EBIDTA) <br> C | 111.24 | 93.47 | 142.77 | 417.89 | 406.83 | 554.04 |
| Cash Profit before exceptional items | 75.55 | 49.61 | 101.69 | 276.77 | 284.42 | 391.75 |
| Paid-up Equity Share Capital (face value of each share - Rs. 2) Reserves excluding revaluation reserve | 33.34 | 33.34 | 33.34 | 33.34 | 33.34 | $\begin{array}{r}33.34 \\ 1,367.12 \\ \hline\end{array}$ |
| Basic/Diluted - EPS (Rs. per equity share) |  |  |  |  |  |  |
| - Before exceptional items | 2.75 | 1.01 | 3.93 | 11.22 | 10.29 | 14.55 |
| - After exceptional items | 2.75 | 1.01 | 3.93 | 11.22 | 7.01 | 11.49 |


| PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - Number of Shares | 62159526 | 62159526 | 62580598 | 62159526 | 62580598 | 62572998 |
| - Percentage of shareholding | 37.47\% | 37.47\% | 37.72\% | 37.47\% | 37.72\% | 37.72\% |
| (2) Promoters and Promoter Group Shareholding <br> (a) Pledged / Encumbered |  |  |  |  |  |  |
| - Number of Shares | - | - | 11000000 | - | 11000000 | 11000000 |
| $-\%$ of the total shareholding of promoter and promoter group |  |  | 10.65\% | - | 10.65\% | 10.65\% |
| $-\%$ of the total share capital of the company | - | - | 6.63\% | - | 6.63\% | 6.63\% |
| (b) Non-encumbered |  |  |  |  |  |  |
| - Number of Shares | 103743794 | 103743794 | 92322722 | 103743794 | 92322722 | 92330322 |
| - \% of the total shareholding of promoter and promoter group | 100.00\% | 100.00\% | 89.35\% | 100.00\% | 89.35\% | 89.35\% |
| -\% of the total share capital of the company | 62.53\% | 62.53\% | 55.65\% | 62.53\% | 55.65\% | 55.65\% |


| INVESTOR COMPLAINTS | Quarter ended <br> 31.12 .2013 |
| :--- | ---: |
| Pending at the beginning of the quarter | Nil |
| Received during the quarter | 25 |
| Disposed off during the quarter | 25 |
| Remaining unresolved at the end of the quarter | Nil |

(Rs. In Crores)

| PARTICULARS | Quarter Ended |  |  | Nine Months Ended |  | $\begin{array}{\|c\|} \hline \text { Year Ended } \\ \hline 31.03 .2013 \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2013 | 30.09.2013 | 31.12.2012 | 31.12.2013 | 31.12.2012 |  |
|  | (1) <br> Unaudited | (2) <br> Unaudited | (3) <br> Unaudited | (4) <br> Unaudited | (5) <br> Unaudited | (6) <br> Audited |
| A. Segment Revenue <br> Fertiliser <br> Shriram Farm Solutions <br> Bioseed <br> Sugar <br> Hariyali Kisaan Bazaar <br> Chloro-Vinyl <br> Cement <br> Others | $\begin{array}{r} 169.70 \\ 343.07 \\ 29.53 \\ 337.90 \\ 112.06 \\ 330.45 \\ 30.52 \\ 54.55 \end{array}$ | $\begin{array}{r} 145.15 \\ 659.82 \\ 33.59 \\ 378.38 \\ 93.72 \\ 286.15 \\ 29.43 \\ 52.66 \end{array}$ | $\begin{array}{r} 102.58 \\ 349.16 \\ 28.19 \\ 350.83 \\ 110.52 \\ 300.35 \\ 29.17 \\ 72.08 \end{array}$ | $\begin{array}{r} 458.63 \\ 1,466.44 \\ 363.82 \\ 1,054.55 \\ 327.60 \\ 901.56 \\ 89.59 \\ 160.28 \end{array}$ | $\begin{array}{r} 381.09 \\ 997.78 \\ 272.96 \\ 977.01 \\ 422.54 \\ 848.79 \\ 98.77 \\ 220.66 \end{array}$ | $\begin{array}{r} 525.85 \\ 1,302.56 \\ 305.77 \\ 1,345.49 \\ 515.56 \\ 1,162.03 \\ 135.22 \\ 286.96 \end{array}$ |
| Total | 1,407.78 | 1,678.90 | 1,342.88 | 4,822.47 | 4,219.60 | 5,579.44 |
| Less: Inter segment revenue | 8.60 | 3.55 | 16.71 | 190.52 | 164.13 | 179.51 |
| Total Income from operations | 1,399.18 | 1,675.35 | 1,326.17 | 4,631.95 | 4,055.47 | 5,399.93 |
| B. Segment Results <br> Profit/(loss) (before unallocated expenditure, finance cost, exceptional items and tax) <br> Fertiliser <br> Shriram Farm Solutions <br> Bioseed <br> Sugar <br> Hariyali Kisaan Bazaar <br> Chloro-Vinyl <br> Cement <br> Others | 5.19 18.61 $(10.99)$ $(29.85)$ 0.82 110.90 $(4.70)$ $(0.94)$ | 2.86 25.09 $(9.32)$ $(24.66)$ 0.84 84.68 $(1.32)$ $(0.74)$ | $\begin{gathered} (11.34) \\ 18.91 \\ (5.73) \\ 24.94 \\ (3.63) \\ 97.64 \\ 3.56 \\ (12.56) \end{gathered}$ | $\begin{gathered} 14.98 \\ 68.19 \\ 55.32 \\ (55.51) \\ 0.65 \\ 276.93 \\ (3.47) \\ (2.49) \end{gathered}$ | $\begin{array}{r} 3.53 \\ 44.62 \\ 17.51 \\ 52.27 \\ (33.65) \\ 243.52 \\ 12.06 \\ (24.41) \end{array}$ | $\begin{array}{r} 11.06 \\ 55.26 \\ 21.12 \\ 64.52 \\ (34.37) \\ 344.14 \\ 17.32 \\ (33.92) \end{array}$ |
| Total | 89.04 | 77.43 | 111.79 | 354.60 | 315.45 | 445.13 |
| Less: <br> i) Finance cost <br> ii) Other unallocable expenditure net off unallocated income | $\begin{aligned} & 31.61 \\ & 11.55 \end{aligned}$ | $\begin{aligned} & 41.62 \\ & 17.61 \end{aligned}$ | 35.81 5.38 | 118.69 37.51 | $\begin{array}{r} 117.14 \\ 18.47 \end{array}$ | $\begin{array}{r} 152.65 \\ 34.91 \end{array}$ |
| iii) Exceptional Items | - | - | - | - | 56.32 | 53.58 |
| Profit before Tax | 45.88 | 18.20 | 70.60 | 198.40 | 123.52 | 203.99 |
| C. Segment Capital Employed <br> Fertiliser <br> Shriram Farm Solutions <br> Bioseed <br> Sugar <br> Hariyali Kisaan Bazaar <br> Chloro-Vinyl <br> Cement <br> Others | $\begin{array}{r} 303.59 \\ 156.67 \\ 297.63 \\ 431.42 \\ 209.17 \\ 512.67 \\ 18.18 \\ 112.65 \end{array}$ | $\begin{array}{r} 188.45 \\ 484.78 \\ 294.49 \\ 774.12 \\ 219.66 \\ 527.02 \\ 20.64 \\ 108.39 \end{array}$ | $\begin{array}{r} 172.40 \\ 457.93 \\ 178.00 \\ 805.91 \\ 237.80 \\ 594.85 \\ 23.36 \\ 181.98 \end{array}$ | $\begin{array}{r} 303.59 \\ 156.67 \\ 297.63 \\ 431.42 \\ 209.17 \\ 512.67 \\ 18.18 \\ 112.65 \end{array}$ | $\begin{array}{r} 172.40 \\ 457.93 \\ 178.00 \\ 805.91 \\ 237.80 \\ 594.85 \\ 23.36 \\ 181.98 \end{array}$ | $\begin{array}{r} 252.07 \\ 394.47 \\ 176.66 \\ 1,025.13 \\ 230.22 \\ 553.64 \\ 25.17 \\ 150.01 \end{array}$ |
| Total | 2,041.98 | 2,617.55 | 2,652.23 | 2,041.98 | 2,652.23 | 2,807.37 |

## NOTES TO STANDALONE RESULTS:

1. The Board of Directors has declared an interim dividend of Rs 0.80 per equity share aggregating to Rs. 15.53 crores (including dividend tax).
2. In accordance with the accounting policy consistently followed by the Company for interim results, the off-season expenditure aggregating Rs. 12.13 crores and Rs. 46.87 crores for the quarter and nine months period ended December 31, 2013 respectively (corresponding quarter and nine months last year - Rs. 3.57 crores and Rs. 35.40 crores respectively) has been deferred for inclusion in the cost of sugar to be produced in the remaining part of the financial year
3. Exceptional items represents the expenses relating to restructuring and rationalization of Hariyali Kisaan Bazaar operations during financial year 2012-13
4. Previous period figures have been recast, wherever necessary.
5. The above results were approved and taken on record by the Board of Directors in their meeting held on February 3, 2014.

## Limited Review

The Limited Review, as required under Clause 41 of the Listing Agreement has been completed by the Statutory Auditors. The Limited Review Report for the quarter and Nine months ended December 31, 2013 does not have any impact on the above Results and Notes in aggregate except in respect of matter explained in note 2 above.

Place: New Delhi
Date: February 3, 2014

## AJAY S. SHRIRAM Chairman \& Senior Managing Director

